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### REPORT OF THE STANDING COMMITTEE ON FINANCE

<u>Background</u>: The Commission on Dental Accreditation (CODA) established a Standing Committee on Finance to assist the Chair in planning the Commission's annual budget. The Finance Committee's charge is to monitor, review and make recommendations to the Commission concerning the annual budget, provide administrative oversight of the administrative fund, and review and make recommendations regarding the Intercompany Memorandum of Understanding and Services Agreement.

April 24, 2025 and June 17, 2025 Finance Committee Meetings: The Standing Committee on Finance conducted a virtual meeting on April 24, 2025 and June 17, 2025. Finance Committee Members: Dr. Deborah Weisfuse (chair), Dr. Ngoc Chu, Dr. Catherine Hayes, Dr. Paul Luepke, Ms. Lisa Mayer, Dr. Kanthasamy Ragunanthan, Dr. Miriam Robbins, and Ms. Lonni Thompson. All members attended the April 24, 2025 meeting except Dr. Kanthasamy Ragunanthan. All members attended the June 17, 2025 meeting except Dr. Paul Luepke and Dr. Kanthasamy Ragunanthan. Commissioners: Dr. Frank Licari, chair, and Dr. Cataldo Leone, vice-chair, Commission on Dental Accreditation (CODA), ex officio attended both meetings. Commission Staff: Dr. Sherin Tooks, senior director, CODA, Ms. Peggy Soeldner, senior manager, and Ms. Jamie Asher Hernandez, Ms. Jessica Lynk, Mr. Shawn Morrison, Ms. Kathleen Navickas, Ms. Yesenia Ruiz, and Ms. Taylor Weast, managers, CODA attended both meetings. Ms. Kelly Stapleton, manager, CODA, attended April 24, 2025 only. ADA Staff: Ms. Samara Schwartz, senior associate general counsel, ADA/CODA, and Dr. Anthony Ziebert, senior vice president, Education and Professional Affairs, ADA, attended June 17, 2025 only.

At each meeting, the Standing Committee reviewed its charge as its first order of business.

April 24, 2025 Finance Committee Meeting: The Standing Committee on Finance considered the Commission's Winter 2025 directive that the Finance Committee develop and propose revisions to the Shared Services Agreement, which will be presented to the ADA-CODA Relationship Workgroup and/or ADA Board of Trustees, in negotiation to finalize the next ADA-CODA Shared Services Agreement. The Finance Committee developed proposed revisions to the Shared Services Agreement (Appendix 1, Commission Only) for circulation to the ADA-CODA Relationship Workgroup by Commission members of the Workgroup.

<u>June 17, 2025 Finance Committee Meeting</u>: The Standing Committee on Finance considered topics related to the Commission's operating budget, Administrative Fund, and Shared Services Agreement.

<u>Update on 2024-2025 Budget Activity and Update on 2026 Budget</u>: The Standing Committee on Finance reviewed the Commission's budget activity for CODA's U.S.-based program, CODA's international program, and CODA's Preliminary Accreditation Consultation Visit (PACV) program, including year-end 2024 actuals. The Committee also reviewed the 2026 budget process along with a comparison of the CODA 2025 and 2026 budget for all three (3) programs within CODA.

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<u>Finance Committee Recommendation</u>: This report is informational in nature and no action is required.

Review of CODA Administrative Fund: The Standing Committee on Finance reviewed the CODA Administrative Fund Balance Sheet and Disbursement Tracking Sheet (Appendix 2). The Standing Committee considered CODA's Winter 2025 directive that information be gathered on additional costs the Commission will incur in the coming and future years related to the ADA's move, ADA study of CODA, and any other factors that may affect the Commission's budget, with a report to the Finance Committee and Commission in Summer 2025. The Committee noted that more information is needed on potential costs from the ADA regarding meeting space outside the headquarters building, as well as additional cost impacts regarding factors associated with the ADA Study of CODA. Therefore, this CODA directive would require review at a future meeting, potentially Winter 2026.

The Committee also noted CODA's Winter 2025 directive that the Commission request establishment of a mechanism by which the Commission's Administrative Fund is replenished annually based upon the Commission's revenue surplus after total expenses are paid. The Committee also discussed CODA's directive that through the ADA-CODA Relationship Workgroup and/or ADA Board of Trustees, the Commission request that the cap on the Commission's Administrative Fund be raised from \$300,000 to \$500,000. The Finance Committee learned that the CODA members of the ADA-CODA Relationship Workgroup presented a proposal to the Workgroup that the cap on CODA's Administrative Fund be significantly raised or eliminated so that CODA could, as needed, cover its expenses associated with the electronic accreditation software and learning management system. It was noted that growing the Administrative Fund to the current \$300,000 took several years; therefore, CODA has been judicious about its spending given the imposed cap on the Fund. The Finance Committee reviewed the 2016-2026 Revenue and Expense Actuals and Budgets (Appendix 3), noting that CODA has covered all expenses (direct and indirect) since 2015, and that year-end revenue is allocated to the American Dental Association's operating budget, since CODA is an agency of the ADA. The Finance Committee was concerned that CODAaccredited educational programs would expect the Commission to retain year-end revenue to enhance the accreditation program and CODA operations. Further, the Committee recalled that it had recommended, and CODA directed, a 20% fee increase in 2026 to support additional projected expenses.

Following discussion, the Finance Committee concluded that the Commission should have the ability and authority to build its Administrative Fund, and this fund should be uncapped. The Committee believed that CODA should have fiscal authority to support its operations, including technology, human resources, and other expenses. Therefore, the Finance Committee recommended that CODA pursue an uncapped Administrative Fund that could be used to support numerous projects, technology, and human resources, so that CODA could assume greater fiscal responsibility for additional expenses in the coming years.

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<u>Finance Committee Recommendation</u>: It is recommended that the Commission on Dental Accreditation gather information on additional costs the Commission will incur in the coming and future years related to the ADA's move and meeting expenses, ADA study of CODA, and any other factors that may affect the Commission's budget, with a report to the Finance Committee and Commission in Winter 2026.

It is further recommended that the Commission on Dental Accreditation present the amendments to the ADA-CODA Shared Services Agreement (Appendix 1, Commission Only) to the ADA-CODA Relationship Workgroup/ADA Board of Trustees, including a request to uncap the Commission's Administrative Fund so that the Commission can assume greater fiscal responsibility for operational, technology, and other expenses.

Review of Intercompany Memorandum of Understanding and Services Agreement: The Standing Committee on Finance discussed the Intercompany Memorandum of Understanding and Services Agreement, which expired on January 1, 2025. The Committee also reviewed the Shared Services cost allocations applied to CODA since 2014 (Appendix 4). Again, the Finance Committee considered its previously developed revisions to the Shared Services Agreement (Appendix 1, Commission Only) and was informed that the proposed revisions were presented to the ADA-CODA Workgroup, with each party concluding that the draft revisions should be further reviewed. The Finance Committee believed it would be helpful for the Commission to understand the level of expenditures that the ADA may ask CODA to assume, should the Administrative Fund be uncapped and/or CODA be permitted to retain its year-end revenue in its own operating budget. Following discussion, the Committee believed there should be no further revisions to the Shared Services Agreement beyond the previously noted revisions, and that the Commission should continue to negotiate the agreement with the ADA-CODA Relationship Workgroup and/or ADA Board of Trustees.

<u>Finance Committee Recommendations</u>: It is recommended that the Commission on Dental Accreditation continue its negotiations of the amendments to the ADA-CODA Shared Services Agreement (**Appendix 1, Commission Only**) with the ADA-CODA Relationship Workgroup/ADA Board of Trustees in Fall 2025, with a report to the Commission in Winter 2026.

<u>Update on ADA-CODA Relationship Workgroup:</u> The Finance Committee received a verbal update from the CODA Chair on the June 4, 2025 meeting of the ADA-CODA Relationship Workgroup.

<u>Finance Committee Recommendation</u>: This report is informational in nature and no action is required.

## **Commission Actions**:

Prepared by: Dr. Sherin Tooks

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## <u>DRAFT ADA-CODA SHARED SERVICES AGREEMENT – COMMISSION ONLY</u>

#### CODA ADMINISTRATIVE FUND BALANCE SHEET

2014-2024, Actual; 2025-2026, Projected

#### Administrative Fund Flow Statement (2014-present)\*

#### INFLOW

#### OUTFLOW

|      |                    | INFLOW                  |       |     | <br>OUTFLOW             |       |                           |                |
|------|--------------------|-------------------------|-------|-----|-------------------------|-------|---------------------------|----------------|
| Year | Opening<br>Balance | Assessments collected * | Misc. | REF | Operational<br>Expenses | Ref   | Net activity for the year | Ending Balance |
| 2016 | 88,306             | 50,540                  |       |     | (34,551)                | 1     | 15,989                    | 104,295        |
| 2017 | 104,295            | 50,715                  |       |     |                         |       | 50,715                    | 155,010        |
| 2018 | 155,010            | 50,150                  | 500   | 2   |                         |       | 50,650                    | 205,660        |
| 2019 | 205,660            | 49,980                  |       |     |                         |       | 49,980                    | 255,640        |
| 2020 | 255,640            | 49,700                  |       |     |                         |       | 49,700                    | 305,340        |
| 2021 | 305,340            | -                       |       |     | (15,122)                | 3     | (15,122)                  | 290,218        |
| 2022 | 290,218            | 35,320                  |       |     | (7,710)                 | 4     | 27,610                    | 317,828        |
| 2023 | 317,828            | -                       |       |     |                         |       | -                         | 317,828        |
| 2024 | 317,828            | -                       |       |     | (10,215)                | 5 & 6 | (10,215)                  | 307,613        |
| 2025 | 307,613            | -                       |       |     |                         |       | -                         | 307,613        |
| 2026 | 307,613            | 72,050                  |       |     |                         |       | 72,050                    | 379,663        |

\*

|      | No of    | Assessn  | nent | (  | Collected |
|------|----------|----------|------|----|-----------|
|      | Programs | Fee/prog | gram |    | amount    |
| 2016 | 1,444    | \$       | 35   | \$ | 50,540    |
| 2017 | 1,449    | \$       | 35   | \$ | 50,715    |
| 2018 | 1,433    | \$       | 35   | \$ | 50,150    |
| 2019 | 1,428    | \$       | 35   | \$ | 49,980    |
| 2020 | 1,420    | \$       | 35   | \$ | 49,700    |
| 2021 | 1,420    | \$       | -    | \$ | -         |
| 2022 | 1,413    | \$       | 25   | \$ | 35,320    |
| 2023 | 1,418    | \$       | -    | \$ | -         |
| 2024 | 1,418    | \$       | -    | \$ | -         |
| 2025 | 1,441    | \$       | -    | \$ | -         |
| 2026 | 1,441    | \$       | 50   | \$ | 72,050    |

Ref 1 Dental Therapy Site Visitor Training

Ref 2 CODA Director Honorarium Miklen Insitutue School of Public Health

Ref 3 CODA Strategic Plan 2022-2026

Ref 4 Legal consultant to assist with Ad Hoc Advanced Education Delivery Models

Ref 5 CODA Financial and Comparative Analysis Study (up to \$20,000)
Ref 6 CODA Ad Hoc Committee on Dental Education Standards Revisions

Ref 7 Still to be applied to 2025 Outflow - Winter 2025 Mega Issue - Expense Total \$3,892.18.

#### Notes:

- In April 2020, the ADA Board of Trustees issued a \$300,000 cap on CODA's Administrative Fund.
- In Summer 2020, CODA directed the administrative fund fee be waived in 2021.
- In Summer 2022, CODA directed the administrative fund fee be waived in 2023.
- In Summer 2023, CODA directed the administrative fund fee be waived in 2024.
- In Winter 2024, CODA directed the administrative fund fee be waived in 2025.
- In Winter 2025, CODA directed a \$50 per program administrative fee in 2026.

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## **Administrative Fund Disbursement Tracking Sheet**

In 2020, the Commission on Dental Accreditation approved the reclassification of its Research and Development Fund (R&D Fund) to an Administrative Fund.

The Commission on Dental Accreditation Administrative Fund may include but is not limited to the following uses:

- Commission studies and activities related to quality assurance and strategic planning
- Conduct of business through newly formed ad hoc or sub-committees not previously budgeted; engagement of site visitors to gain unique expertise or to provide training
- Ongoing review and enhancement of business resources, human resources, and technology resources in various aspects of the CODA accreditation program
- Expenses related to Shared Services Agreement with the American Dental Association not previously budgeted
- Other business purposes as applicable to the work of the Commission on Dental Accreditation

### Criteria Guideline for Distribution of Funds:

- 1. Funds \$5,000 or less: Funds in this category are classified as discretionary funds that may be used by the CODA Director. A maximum of \$5,000 per use is permissible, with a requirement for immediate reporting on the use of the funds, via email, to the Finance Committee for informational purposes. The discretionary funds do not require a formal request by a CODA committee, nor do they require prior approval for use by the Finance Committee or Commission.
- 2. Funds between \$5,001 and \$20,000: Projects which require this level of funding must be reviewed and approved by the Finance Committee prior to use. Approval by the Commission is not required.
- 3. Funds greater than \$20,000: Projects which require funding in excess of \$20,000 must be submitted for review and approval by the Commission upon recommendation of the Finance Committee.

## All Funding Disbursements:

- The Finance Committee and Commission will review a full accounting of the Administrative Fund and uses of the fund at each finance committee and Commission meeting.
- Fund allocations requiring approval by the Finance Committee or the Commission require formal requests/proposals from the Commission's review committees or standing committees; disbursement of funds within the Director's discretionary allocation do not require formalized requests.

Reaffirmed: 8/23; Adopted: 2/20

| Requestor                 | <b>Description of</b>   | Amount                 | Date of  | Approval &  | Outcome of Request  |
|---------------------------|---|------------------------|--|---|---|
|                           | Request   | of<br>Request          | Request  | <u>Disbursement</u>   |   |
| QASP                      | Activities Related<br>to Development<br>of Strategic Plan<br>for 2017-2021<br>(Expenses of<br>facilitator and<br>QASP member<br>travel to conduct<br>strategic<br>planning session) | Up to \$25,000         | April 2016<br>Mail Ballot<br>to Finance<br>Committee;<br>April/May<br>2016 Mail<br>Ballot to<br>CODA | Dates  CODA Mail Ballot approved 5/2/16; Disbursement is ongoing to cover facilitator and QASP member travel  | Development of<br>CODA 2017-2021<br>Strategic Plan  |
| CODA Directed Activity    | Activities related<br>to conduct of<br>December 2016<br>Dental Therapy<br>Site Visitor<br>Training  | Up to<br>\$18,000      | November<br>2016 Mail<br>Ballot to<br>Finance<br>Committee   | Finance Committee Mail Ballot approved 11/10/16; Disbursement will follow the December 13- 14, 2016 training to cover cost of site visitor travel and food and beverage expenses for two-day workshop | Training of 13 dental therapy site visitors   |
| CODA Directed<br>Activity | Activities Related<br>to Development<br>of Strategic Plan<br>for 2022-2026<br>(Expenses of<br>facilitator and<br>travel to conduct<br>Mega Issue in<br>Summer 2021)                 | Not<br>specified       | QASP<br>Report to<br>CODA,<br>Summer<br>2020 CODA<br>meeting   | Summer 2020<br>CODA<br>meeting, TBD<br>disbursement<br>as needed  | Development of CODA 2022-2026 Strategic Plan, total cost \$15,122 (in-person events canceled due to pandemic) |
| Finance and CODA Directed | Expert Legal Consult related to the Ad Hoc Committee to   | Not to exceed \$10,000 | Finance<br>Report to<br>CODA,<br>Summer  | Summer 2022<br>CODA<br>Meeting,   | Project completed early 2023. Total cost \$7,710.   |

|  | consider the changing landscape of healthcare delivery centers that may sponsor advanced dental education programs  |                              | 2022 CODA meeting   | Approved up to \$10,000                                       |   |
|--|---|------------------------------|---|---|---|
| Finance and CODA Directed                                      | Expert Financial analyst to study CODA's revenue and expense planning model and assist the Commission with long-term projection modeling to obtain a revenue-neutral budget, and to conduct a comparative analysis among other accreditors related to financial models and administrative funds | Not to exceed \$20,000       | Finance<br>Report to<br>CODA,<br>Summer<br>2022 CODA<br>meeting             | Summer 2022<br>CODA<br>Meeting,<br>Approved up<br>to \$20,000 | Total cost \$2,070  |
| Ad Hoc<br>Professional<br>Development<br>and CODA<br>Directive | Travel to support<br>two (2) speakers<br>for Mega Issue<br>Discussion on<br>Artificial<br>Intelligence and<br>Dental Education  | TBD                          | Approved by CODA Winter 2024  | TBD   | Due to weather, one speaker was virtual, and the other speaker did not submit an expense report.  Total cost \$0. |
| Finance  | Travel for inperson meeting of the Ad Hoc Committee which occurred April 30-May 1 (1/2 day on each date).   | Not to<br>exceed<br>\$20,000 | Approved by<br>Finance<br>Committee<br>via Email in<br>March/April<br>2024. | Report to CODA,<br>Summer 2024                                | Ad Hoc Predoctoral<br>Standard Committee<br>Total cost \$8,145.38   |

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| Ad Hoc              | Travel to support        | TBD | Approved by | TBD | \$3,892.18 Total Cost    |
|---------------------|--------------------------|-----|-------------|-----|--------------------------|
| <b>Professional</b> | three (3) speakers       |     | CODA        |     | (3 travelers) – still to |
| Development         | for Mega Issue           |     | Summer      |     | be applied to 2025       |
| and CODA            | Discussion on            |     | 2024        |     | Outflow                  |
| Directive           | Assessment and           |     |             |     |                          |
|                     | Entrustable              |     |             |     |                          |
|                     | Professional             |     |             |     |                          |
|                     | <b>Activities (EPAs)</b> |     |             |     |                          |

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#### 2016~2026 Revenue and Expenses CODA

|   | ·         |           | ·         |           | Actual    | ·         | ·         | ·         |           | Budge     | ets       |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
|   | 2016      | 2017      | 2018      | 2019      | 2020      | 2021      | 2022      | 2023      | 2024      | 2025      | 2026      |
| Revenues                                  |           |           |           |           |           |           |           |           |           |           |           |
| Annual Accreditation Fees                 | 3,056,210 | 3,328,525 | 3,483,837 | 3,633,320 | 3,355,956 | 3,718,260 | 3,773,617 | 3,919,909 | 3,981,844 | 4,069,830 | 4,883,880 |
| Accreditation Application Fees            | 310,600   | 108,000   | 353,850   | 252,750   | 101,100   | 741,400   | 421,250   | 589,750   | 522,350   | 235,900   | 259,540   |
| Service Income-Other                      | 211,339   | 158,830   | 229,870   | 216,476   | 67,218    | 140,341   | 221,112   | 150,735   | 123,786   | 222,000   | 222,000   |
| International CODA Accreditation          | -         | 17,945    | 77,843    | -         | -         | 94,943    |           | 131,307   | 41,306    | 40,140    | 40,140    |
| International PACV                        | 35,837    | 10,000    | 60,000    | 93,161    | -         | 10,000    |           | -         | 42,565    | 85,400    | 85,400    |
| Total Revenue                             | 3,613,986 | 3,623,300 | 4,205,400 | 4,195,707 | 3,524,274 | 4,704,944 | 4,415,979 | 4,791,700 | 4,711,851 | 4,653,270 | 5,490,960 |
| Expenses                                  |           |           |           |           |           |           |           |           |           |           |           |
| Direct Expenses                           |           |           |           |           |           |           |           |           |           |           |           |
| Total Compensation                        | 1,600,526 | 1,543,551 | 1,568,393 | 1,442,156 | 1,348,454 | 1,664,466 | 1,463,385 | 1,577,772 | 1,905,943 | 2,127,366 | 2,127,366 |
| Total program Activity National           | 1,095,245 | 1,178,348 | 989,190   | 1,109,211 | 256,721   | 243,024   | 703,718   | 1,119,305 | 1,138,124 | 1,064,632 | 1,140,339 |
| Total program Activity International      |           | 13,847    | 41,439    | 175       |           | 40        | -         | 32,457    | -         | -         | 28,143    |
| Total program Activity International PACV | 9,785     | -         | 22        | 28,685    |           | -         |           | -         | 14,438    | 40,312    | 40,312    |
| Total Direct Expenses                     | 2,705,556 | 2,735,746 | 2,599,044 | 2,580,227 | 1,605,176 | 1,907,530 | 2,167,103 | 2,729,534 | 3,058,506 | 3,232,310 | 3,336,160 |
| Indirect Expenses *                       | 716,030   | 717,462   | 793,873   | 697,091   | 697,091   | 694,472   | 694,472   | 887,171   | 887,171   | 888,945   | 890,723   |
|   |           |           |           |           |           |           |           |           |           |           |           |
| Total Expenses                            | 3,421,586 | 3,453,208 | 3,392,917 | 3,277,318 | 2,302,267 | 2,602,002 | 2,861,574 | 3,616,705 | 3,945,677 | 4,121,255 | 4,226,883 |
| Revenue net of direct expenses            | 908,430   | 887,555   | 1,606,356 | 1,615,480 | 1,919,098 | 2,797,413 | 2,248,877 | 2,062,166 | 1,653,345 | 1,420,960 | 2,154,800 |
| Revenue net of total expenses             | 192,400   | 170,092   | 812,483   | 918,389   | 1,222,007 | 2,102,942 | 1,554,405 | 1,174,995 | 766,174   | 532,015   | 1,264,077 |
| % age Revenues to Direct Expenses         | 134%      | 132%      | 162%      | 163%      | 220%      | 247%      | 204%      | 176%      | 154%      | 144%      | 165%      |
| % age Revenues to Total Expenses          | 106%      | 105%      | 124%      | 128%      | 153%      | 181%      | 154%      | 132%      | 119%      | 113%      | 130%      |

Assumptions For 2026

Revenue

#### Indirect Expenses

<sup>1)</sup> Accreditation fee is assumed at 20% over 2025 for 2026.

<sup>1)</sup> Percentage of indirect expenses to direct expesses is recalculated, and is decreased from 37.5% to 28% (Actual based) from 2013 to 2017

<sup>2) 2018</sup> onward indirect expenses based on ADA/CODA service agreement, and .2% increment thereof.

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# **Shared Services (Indirect Expenses)**

| American Dental Association                    |               |          |
|--|---------------|----------|
| 2014 Shared Services Cost Allocation - COD     | Α             |          |
|  | Amount        | % age of |
| Departmental cost                              | Allocated     |          |
| -  |               |          |
| Human Resources                                | \$ 73,031     | 10%      |
| Conference Services                            | \$ 30,599     | 4%       |
| Communications                                 | \$ 62,743     | 8%       |
| Finance and Operations                         | \$ 95,736     | 13%      |
| Information Technology                         | \$ 320,963    | 43%      |
| Legal  | \$ 126,165    | 17%      |
| HQ Building Square Footage **                  | \$ 45,474     | 6%       |
|  |               |          |
| Total Shared Services Pool                     | \$754,711     |          |
|  |               |          |
|  |               |          |
|  |               |          |
| HC Amount per FTE for the area                 |               |          |
| SF Based on a dollar per square foot occupi    | ed            |          |
| **   |               |          |
| Square footage for 19th floor is 13,263 (Stack | king plan att | ached)   |
| CODA occupies approximately 20% which ed       | quals         |          |
|  |               |          |
| .2 x 13,263 = 2,653 SF                         |               |          |
| 19th Floor CODA                                |               |          |
|  |               |          |
| 13263 2653                                     |               |          |

| American Dental Association                |            |            |
|--|------------|------------|
| 2015 Shared Services Cost Allocation - COD | Α          |            |
|  |            |            |
|  |            | % age of   |
| Departmental cost                          | Allocated  | Total cost |
|  |            |            |
| Human Resources                            | \$ 62,242  | 8%         |
| Conference Services                        | \$ 28,712  | 4%         |
| Communications                             | \$ 63,807  | 9%         |
| Finance and Operations                     | \$ 77,404  | 10%        |
| Information Technology                     | \$ 343,583 | 46%        |
| Legal                                      | \$ 126,261 | 17%        |
| HQ Building Square Footage **              | \$ 45,326  | 6%         |
|  |            |            |
| Total Shared Services Pool                 | \$747,336  |            |
|  |            |            |
|  |            |            |
|  |            |            |
| HC Amount per FTE for the area             |            |            |
| SF Based on a dollar per square foot occup | ied        |            |
| **   |            |            |
| Square footage for 19th floor is 13,263    |            |            |
| CODA occupies approximately 20% which e    | quals      |            |
|  |            |            |
| .2 x 13,263 = 2,653 SF                     |            |            |
|  |            |            |
| 19th Floor CODA                            |            |            |
| 13263 2653                                 |            |            |
|  |            |            |

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| American Dental Association                |            |            |
|--|------------|------------|
| 2016 Shared Services Cost Allocation - COL | )A         |            |
|  |            |            |
|  |            | n/ *       |
|  | Amount     |            |
| Departmental cost                          | Allocated  | Total cost |
|  |            |            |
| Human Resources                            | \$ 63,843  | 9%         |
| Conference Services                        | \$ 32,863  | 5%         |
| Finance and Operations                     | \$ 119,390 | 17%        |
| Information Technology                     | \$ 302,305 | 42%        |
| Legal                                      | \$ 119,976 | 17%        |
| HQ Building Square Footage **              | \$ 77,653  | 11%        |
|  |            |            |
| Total Shared Services Pool                 | \$716,030  |            |
|  |            |            |
|  |            |            |
|  |            |            |
| HC Amount per FTE for the area             |            |            |
| SF Based on a dollar per square foot occup | niod       |            |
| **   | ,icu       |            |
| Square footage for 19th floor is 13, 263   |            |            |
| CODA occupies approximately 20% which e    |            |            |
| CODA occupies approximately 20% which e    | quais      |            |
| 212.2022.002.00                            |            |            |
| .2 x 13,263 = 2,653 SF                     |            |            |
| 19th Floor CODA                            |            |            |
| 13263 2653                                 |            |            |
|  |            |            |

2016 Note: Communications has been removed and HQ Building Square Footage has been adjusted to external market value.

2017 Note: The Shared Service Agreement of 2018 represents cost for services based on 2017 actual services rendered, which was estimated at \$717,462.00.

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|  | ce agreemen         |          |
|--|---------------------|----------|
| Departmental cost  | Amount<br>Allocated | % age of |
|  |                     |          |
| Human Resources  | \$ 54,916           | 7%       |
| Conference Services  | \$ 109,581          | 14%      |
| Finance and Operations   | \$ 114,988          | 14%      |
| Information Technology   | \$ 315,312          | 40%      |
| Legal  | \$ 121,434          | 15%      |
| HQ Building Square Footage **  | \$ 77,642           | 10%      |
| Total Shared Services Pool   | \$793,873           |          |
| Total Silateu Services Pool  | \$793,873           |          |
| Total Strated Services Foot  | \$793,873           |          |
| HC Amount per FTE for the area   | \$793,873           |          |
|  |                     |          |
| HC Amount per FTE for the area<br>SF Based on a dollar per square foot occupie   |                     |          |
| HC Amount per FTE for the area SF Based on a dollar per square foot occupies **  | d                   |          |
| HC Amount per FTE for the area  SF Based on a dollar per square foot occupies  **  Square footage for 19th floor is 13,263   | d                   |          |
| HC Amount per FTE for the area  SF Based on a dollar per square foot occupies  **  Square footage for 19th floor is 13,263  CODA occupies approximately 20% which equa | d                   |          |

| 2018 Final A | llocations Provid | led to CODA (Jun | e 17, 2019) |
|--------------|-------------------|------------------|-------------|
|              | Per Contract      | New Allocation   | Difference  |
| HR           | 54,916            | 55,936           | 1,020       |
| CC           | 109,581           | 97,458           | (12,123)    |
| Finance      | 114,988           | 114,860          | (128)       |
| IT           | 315,312           | 285,018          | (30,294)    |
| Legal        | 121,434           | 113,899          | (7,535)     |
| Facilities   | 77,642            | 79,578           | 1,936       |
|              | 793,873           | 746,749          | (47,124)    |

| American Dental Association   |               |            |
|---|---------------|------------|
| 2019 Shared Services cost as per shared services  | vice agreemen | t          |
|   |               |            |
|   |               | % age of   |
| Departmental cost   | Allocated     | Total cost |
|   |               |            |
| Human Resources   | \$ 46,157     | 7%         |
| Conference Services   | \$ 100,742    | 14%        |
| Finance and Operations  | \$ 107,562    | 15%        |
| Information Technology  | \$ 254,456    | 37%        |
| Legal   | \$ 106,607    | 15%        |
| HQ Building Square Footage **   | \$ 81,567     | 12%        |
|   |               |            |
|   |               |            |
| Total Shared Services Pool  | \$697,091     |            |
| Total Shared Services Pool  | \$697,091     |            |
| Total Shared Services Pool  | \$697,091     |            |
| Total Shared Services Pool  | \$697,091     |            |
| Total Shared Services Pool  HC Amount per FTE for the area  | \$697,091     |            |
|   |               |            |
| HC Amount per FTE for the area  |               |            |
| HC Amount per FTE for the area SF Based on a dollar per square foot occupi  |               |            |
| HC Amount per FTE for the area SF Based on a dollar per square foot occupi **   | ied           |            |
| HC Amount per FTE for the area  SF Based on a dollar per square foot occupi  **  Square footage for 19th floor is 13,263  | ied           |            |
| HC Amount per FTE for the area  SF Based on a dollar per square foot occupi  **  Square footage for 19th floor is 13,263  CODA occupies approximately 20% which equ | ied           |            |
| HC Amount per FTE for the area  SF Based on a dollar per square foot occupi  **  Square footage for 19th floor is 13,263  | ied           |            |
| HC Amount per FTE for the area  SF Based on a dollar per square foot occupi  **  Square footage for 19th floor is 13,263  CODA occupies approximately 20% which equ | ied           |            |

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| American Dental Association                               |    |          |           |  |
|---|----|----------|-----------|--|
| 2020 Shared Services cost as per shared service agreement |    |          |           |  |
|   | -  | Amount   | % age of  |  |
| Departmental cost   | Α  | llocated | Total cos |  |
|   |    |          |           |  |
| Human Resources   | \$ | 46,157   | 79        |  |
| Conference Services                                       | \$ | 100,742  | 149       |  |
| Finance and Operations                                    | \$ | 107,562  | 159       |  |
| Information Technology                                    | \$ | 254,456  | 379       |  |
| Legal   | \$ | 106,607  | 159       |  |
| HQ Building Square Footage **                             | \$ | 81,567   | 129       |  |
|   |    |          |           |  |
| Total Shared Services Pool                                | \$ | 697,091  |           |  |
|   |    |          |           |  |
|   |    |          |           |  |
|   |    |          |           |  |
| HC Amount per FTE for the area                            |    |          |           |  |
| SF Based on a dollar per square foot occupied             |    |          |           |  |
| **  |    |          |           |  |
| Square footage for 19th floor is 13,263                   |    |          |           |  |
| CODA occupies approximately 20% which equals              | 5  |          |           |  |
|   |    |          |           |  |
| .2 x 13,263 = 2,653 SF                                    |    |          |           |  |
|   |    |          |           |  |
| 19th Floor CODA   |    |          |           |  |
| 13263 2653  |    |          |           |  |
|   |    |          |           |  |
|   |    |          |           |  |

| 2021 Shared Services Cost Allocation-      |                     |     |
|--|---------------------|-----|
| Departmental Cost                          | Amount<br>Allocated | ,   |
|  |                     |     |
| Human Resources                            | 45,733              | 7%  |
| Conference Services *                      | 120,869             | 17% |
| Finance and Operations                     | 99,994              | 14% |
| Information Technology                     | 233,471             | 34% |
| Legal                                      | 107,624             | 15% |
| HQ Building Square Footage**               | 86,780              | 12% |
| Total Shared Services Pool                 | 694,472             |     |
|  |                     |     |
| HC Amount per FTE for the area             |                     |     |
| SF Based on a dolor per square foot occ ** | upied               |     |
| square Footage for 19th floor is 13,263    |                     |     |
| CODA occupied approximately 20% which      | ch equals           |     |
| .2 X 13,263 SF                             |                     |     |
| 19th floor CODA                            |                     |     |
| 13263 2653                                 |                     |     |

2020 Note: Impact of COVID-19 on CODA activity related to telework, cancelation of site visits, etc.

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|  | Amount                | % age of   |
|--|-----------------------|------------|
| Departmental cost  | Allocated             | Total cost |
| -  |                       |            |
| Human Resources  | \$ 45,733             | 79         |
| Conference Services  | \$ 120,869            | 179        |
| Finance and Operations   | \$ 99,994             | 149        |
| Information Technology   | \$ 233,471            | 34%        |
| Legal  | \$ 107,624            | 15%        |
| HQ Building Square Footage **  | \$ 86,780             | 129        |
| Total Shared Services Pool   | \$694,471             |            |
| Total Sharea Scrinces Fool   | Ψ 0 3 ., . , <u>-</u> | _          |
|  |                       |            |
|  |                       |            |
|  |                       |            |
| HC Amount per FTE for the area   |                       |            |
| SF Based on a dollar per square foot occup   | pied                  |            |
|  | pied                  |            |
| SF Based on a dollar per square foot occup  **  Square footage for 19th floor is 13,263  |                       |            |
| SF Based on a dollar per square foot occup **  |                       |            |
| SF Based on a dollar per square foot occup  **  Square footage for 19th floor is 13,263  |                       |            |
| ** Square footage for 19th floor is 13,263 CODA occupies approximately 20% which ec  |                       |            |
| SF Based on a dollar per square foot occup  **  Square footage for 19th floor is 13,263  CODA occupies approximately 20% which ec  .2 x 13,263 = 2,653 SF                  |                       |            |
| SF Based on a dollar per square foot occup  **  Square footage for 19th floor is 13,263  CODA occupies approximately 20% which ec  .2 x 13,263 = 2,653 SF  19th Floor CODA |                       |            |

| American Dental Association                   |             |            |
|---|-------------|------------|
| 2023 Shared Services cost as per shared servi | ce agreemen | t          |
|   |             |            |
|   |             |            |
|   | Amount      | % age of   |
| Departmental cost                             | Allocated   | Total cost |
|   |             |            |
| Human Resources                               | \$ 84,335   | 10%        |
| Conference Services                           | \$ 155,770  | 18%        |
| Finance and Operations                        | \$ 147,479  | 17%        |
| Information Technology                        | \$ 308,241  | 35%        |
| Legal   | \$ 166,146  | 19%        |
| HQ Building Square Footage **                 | \$ 25,200   | 3%         |
|   |             |            |
| Total Shared Services Pool                    | \$ 887,171  |            |
|   |             |            |
|   |             |            |
|   |             |            |
| HC Amount per FTE for the area = 15 people    |             |            |
| SF Based on a dollar per square foot occupie  |             |            |
| **  |             |            |
| Square footage for Lower Level is 1,680       |             |            |
| CODA and DTS share LL Space                   |             |            |
| ı   |             |            |
| \$30 per SF                                   |             |            |
|   |             |            |

2022: Based on 11 staff Head Count 2023: Based on 15 staff Head Count 2024: Based on 19 staff Head Count